### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## Form 10-Q

(Mark One)

| <b>☑</b> QUARTERLY REPORT UNDER SECTION  | 13 OR 15(d) OF THE SECURITIES EXCHA  | ANGE ACT OF 1934   |  |  |
|--|--|--|--|--|
|  | For the quarterly period ended Septe   | mber 30, 2021  |  |  |
| ☐ TRANSITION REPORT UNDER SECTION  | 13 OR 15(d) OF THE SECURITIES EXCHA  | ANGE ACT OF 1934   |  |  |
|  | For the transition period fro  | m to   |  |  |
|  | COMMISSION FILE NUMBER   | 001-39555  |  |  |
|  | GREENWICH LIFESCII (Exact Name of registrant as specified  |  |  |  |
| <b>Delaware</b> (State or other jurisdic of incorporation or organi  |  | 20-5473709<br>(I.R.S. Employer<br>Identification No.)  |  |  |
| 3992 Bluebonnet Dr., Building 14<br>(Address of principal executi  |  | 77477<br>(Zip Code)  |  |  |
|  | (832) 819-3232<br>(Registrant's telephone number, includ   | ing area code)   |  |  |
| Title of each class: Trading Symbol(s) Name of each exchange on which registered:  |  |  |  |  |
| Common Stock   | GLSI   | Nasdaq Capit   | al Market                                    |  |
| Indicate by check mark whether the issuer (1) fi<br>shorter period that the registrant was required to file<br>Indicate by check mark whether the registrant h<br>and posted pursuant to Rule 405 of Regulation S-T<br>submit and post such files). Yes ⊠ No □ | such reports), and (2) has been subject to such f<br>as submitted electronically and posted on its cor | lling requirements for the past 90 days. Yes<br>porate Web site, if any, every Interactive D | s ⊠ No □  Data File required to be submitted |  |
| Indicate by check mark whether the registrant company. See definitions of "large accelerated filer,"   |  |  |  |  |
| Large accelerated Accelerated filer □  | d filer □ Non-accelerated filer ⊠  | Smaller reporting company ⊠  | Emerging growth company ⊠                    |  |
| If an emerging growth company, indicate by c financial accounting standards provided pursuant to   |  | ise the extended transition period for con   | nplying with any new or revised              |  |
| Indicate by check mark whether the registrant is   | a shell company (as defined in Rule 12b-2 of the   | e Exchange Act). Yes □ No ⊠  |  |  |
| As of November 1, 2021, the issuer had 13,123,   | 377 shares of Common Stock issued and outstar  | ding.  |  |  |
|  |  |  |  |  |

#### GREENWICH LIFESCIENCES, INC.

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#### PART I. FINANCIAL INFORMATION

#### ITEM 1. FINANCIAL STATEMENTS

# GREENWICH LIFESCIENCES, INC. BALANCE SHEETS AS OF SEPTEMBER 30, 2021 (UNAUDITED AND DECEMBER 31, 2020

|  | September 30, 2021 |              |    | December 31, 2020 |  |  |
|--|--------------------|--------------|----|-------------------|--|--|
| Assets   |                    |              |    |                   |  |  |
| Current assets   |                    |              |    |                   |  |  |
| Cash   | \$                 | 28,905,993   | \$ | 28,660,375        |  |  |
| Total current assets   |                    | 28,905,993   |    | 28,660,375        |  |  |
| Acquired patents, net  |                    | 13,518       |    | 16,227            |  |  |
| Total assets   | \$                 | 28,919,511   | \$ | 28,676,602        |  |  |
| Liabilities and stockholders' deficit  |                    |              |    |                   |  |  |
| Current liabilities  |                    |              |    |                   |  |  |
| Accounts payable & accrued interest  | \$                 | 295,845      | \$ | 710,971           |  |  |
| Unreimbursed expenses  |                    | 159,274      |    | 59,367            |  |  |
| Advance from related party/shareholder   |                    | <u> </u>     |    | 275,154           |  |  |
| Total current liabilities  |                    | 455,119      |    | 1,045,492         |  |  |
| Total liabilities  |                    | 455,119      |    | 1,045,492         |  |  |
|  |                    |              |    |                   |  |  |
| Stockholders' equity   |                    |              |    |                   |  |  |
| Common stock, \$0.001 par value; 100,000,000 shares authorized;  |                    |              |    |                   |  |  |
| 12,993,609 and 12,703,541 shares issued and outstanding as of September 30, 2021 and December 31, 2020, respectively |                    | 12,994       |    | 12,704            |  |  |
|  |                    |              |    |                   |  |  |
| Additional paid-in capital   |                    | 59,738,222   |    | 56,695,359        |  |  |
| Accumulated deficit  |                    | (31,286,824) |    | (29,076,953)      |  |  |
| Total stockholders' equity   |                    | 28,464,392   |    | 27,631,110        |  |  |
| Total liabilities and stockholders' equity   | \$                 | 28,919,511   | \$ | 28,676,602        |  |  |

# GREENWICH LIFESCIENCES, INC. STATEMENTS OF OPERATIONS FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2021 AND 2020 (UNAUDITED)

|   | Three Months Ended<br>September 30, |            |    |           | Nine Months Ended September 30, |    |           |  |
|---|-------------------------------------|------------|----|-----------|---------------------------------|----|-----------|--|
|   |                                     | 2021       |    | 2020      | 2021                            |    | 2020      |  |
| Revenue   | \$                                  |            | \$ | _         | \$<br>_                         | \$ | _         |  |
| Operating expenses  |                                     |            |    |           |                                 |    |           |  |
| Research and development                                      |                                     | 657,096    |    | 158,031   | 1,495,607                       |    | 458,726   |  |
| General and administrative                                    |                                     | 209,590    |    | 98,834    | 725,130                         |    | 253,210   |  |
| Total operating expenses                                      |                                     | 866,686    |    | 256,865   | 2,220,737                       |    | 711,936   |  |
| Loss from operations  |                                     | (866,686)  |    | (256,865) | (2,220,737)                     |    | (711,936) |  |
| Interest Income   |                                     | 3,568      |    | _         | 10,866                          |    | _         |  |
| Net loss  | \$                                  | (863,118)  | \$ | (256,865) | \$<br>(2,209,871)               | \$ | (711,936) |  |
| Per share information:  |                                     |            |    |           |                                 |    |           |  |
| Net loss per common share, basic and diluted                  | \$                                  | (0.07)     | \$ | (0.03)    | \$<br>(0.17)                    | \$ | (0.08)    |  |
| Weighted average common shares outstanding, basic and diluted |                                     | 12,968,891 |    | 8,788,032 | 12,826,249                      |    | 8,628,958 |  |

# GREENWICH LIFESCIENCES, INC. STATEMENTS OF STOCKHOLDERS' EQUITY (DEFICIT) FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER, 2021 AND 2020 (UNAUDITED)

|   | Commo      | n Sto | ck     | Preferre    | d Sto | ock     | Additional    |                 | St | Total<br>ockholders' |
|---|------------|-------|--------|-------------|-------|---------|---------------|-----------------|----|----------------------|
|   |            |       | Par    |             |       | Par     | Paid-in       | Accumulated     |    | Equity               |
|   | Shares     | A     | mount  | Shares      | A     | mount   | Capital       | Deficit         | _  | (Deficit)            |
| Balances, December 31, 2019                                 | 8,458,048  | \$    | 8,458  | 1,980,365   | \$    | 1,981   | \$ 25,853,134 | \$ (27,213,991) | \$ | (1,350,418)          |
| Stock-based compensation                                    | 77,571     |       | 78     | _           |       | _       | 173,865       | _               |    | 173,943              |
| Net loss  |            |       |        |             |       |         |               | (244,641)       |    | (244,641)            |
| Balances, March 31, 2020                                    | 8,535,619  |       | 8,536  | 1,980,365   |       | 1,981   | 26,026,999    | (27,458,632)    |    | (1,421,116)          |
| Stock-based compensation                                    | 77,571     |       | 78     | _           |       | _       | 173,865       | _               |    | 173,943              |
| Net loss  |            |       |        |             |       |         |               | (210,430)       |    | (210,430)            |
| Balances, June 30, 2020                                     | 8,613,190  |       | 8,614  | 1,980,365   |       | 1,981   | 26,200,864    | (27,669,062)    |    | (1,457,603)          |
| Stock-based compensation                                    | 73,356     |       | 73     | _           |       | _       | 164,978       | _               |    | 165,051              |
| Issuance of common stock in initial public offering, net of |            |       |        |             |       |         |               |                 |    |                      |
| offering costs  | 1,260,870  |       | 1,260  | _           |       | _       | 6,206,242     | _               |    | 6,207,502            |
| Additional preferred stock issued due to anti-dilution      | _          |       | _      | 42,404      |       | 42      | (42)          | _               |    | _                    |
| Conversion of preferred to common stock                     | 2,022,769  |       | 2,023  | (2,022,769) |       | (2,023) | _             | _               |    | _                    |
| Net loss  |            |       |        |             |       |         |               | (256,865)       |    | (256,865)            |
| Balances, September 30, 2020                                | 11,970,185 | \$    | 11,970 |             | \$    |         | \$ 32,572,042 | \$ (27,925,927) | \$ | 4,658,085            |
|   |            | _     |        |             | _     |         |               |                 | _  |                      |
| Balances, December 31, 2020                                 | 12,703,541 | \$    | 12,704 | _           | \$    | _       | \$ 56,695,359 | \$ (29,076,953) | \$ | 27,631,110           |
| Stock-based compensation                                    | 73,356     |       | 73     | _           |       | _       | 164,978       | _               |    | 165,051              |
| Exercise of common stock from Green Shoe of follow-on       |            |       |        |             |       |         |               |                 |    |                      |
| offering, net of offering costs                             | 70,000     |       | 70     | _           |       | _       | 2,547,930     | _               |    | 2,548,000            |
| Net loss  |            |       |        |             |       |         |               | (597,008)       |    | (597,008)            |
| Balances, March 31, 2021                                    | 12,846,897 |       | 12,847 |             |       |         | 59,408,267    | (29,673,961)    |    | 29,747,153           |
| Stock-based compensation                                    | 73,356     |       | 73     | _           |       | _       | 164,978       |                 |    | 165,051              |
| Net loss  |            |       |        |             |       |         |               | (749,745)       |    | (749,745)            |
| Balances, June 30, 2021                                     | 12,920,253 |       | 12,920 |             |       |         | 59,573,245    | (30,423,706)    |    | 29,162,459           |
| Stock-based compensation                                    | 73,356     |       | 74     | _           |       | _       | 164,977       |                 |    | 165,051              |
| Net loss  |            |       |        |             |       |         |               | (863,118)       |    | (863,118)            |
| Balances, September 30, 2021                                | 12,993,609 | \$    | 12,994 | _           | \$    |         | \$ 59,738,222 | \$ (31,286,824) | \$ | 28,464,392           |

# GREENWICH LIFESCIENCES, INC. STATEMENTS OF CASH FLOWS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2021 AND 2020 (UNAUDITED)

|  | Nine Months Ended September 30, |    |           |  |  |
|--|---------------------------------|----|-----------|--|--|
|  | 2021                            |    | 2020      |  |  |
| Operating activities:  |                                 |    |           |  |  |
| Net loss   | \$<br>(2,209,871)               | \$ | (711,936) |  |  |
| Adjustments required to reconcile net loss to net cash used in operating activities: |                                 |    |           |  |  |
| Amortization   | 2,709                           |    | 2,706     |  |  |
| Stock-based compensation   | 495,153                         |    | 512,937   |  |  |
| Changes in operating assets and liabilities:   |                                 |    |           |  |  |
| Accounts payable   | (451,732)                       |    | 15,000    |  |  |
| Accrued interest   | 36,606                          |    | 54,910    |  |  |
| Unreimbursed expenses (accrued)  | 99,907                          |    | 126,383   |  |  |
| Net cash used in operating activities  | (2,027,228)                     |    | _         |  |  |
| Financing activities:  |                                 |    |           |  |  |
| Proceeds from sale of common stock   | 2,548,000                       |    | _         |  |  |
| Repayment to related party/shareholder   | (275,154)                       |    | _         |  |  |
| Net proceeds from initial public offering of common stock                            | _                               |    | 6,207,502 |  |  |
| Net cash provided by (used in) financing activities                                  | 2,272,846                       |    | 6,207,502 |  |  |
| Net increase (decrease) in cash  | 245,618                         |    | 6,207,502 |  |  |
| Cash, beginning of period  | 28,660,375                      |    | 6,835     |  |  |
| Cash, end of period  | \$<br>28,905,993                | \$ | 6,214,337 |  |  |
|  | <br>                            |    |           |  |  |
| Non-cash investing and financing activities:   |                                 |    |           |  |  |
| Conversion of preferred stock to common  |                                 |    | 2,023     |  |  |
| Issuance of preferred stock due to antidilution                                      |                                 |    | 42        |  |  |

#### GREENWICH LIFESCIENCES, INC. NOTES TO FINANCIAL STATEMENTS (UNAUDITED)

#### 1. Organization and Description of the Business

Greenwich LifeSciences, Inc. (the "Company") was incorporated in the state of Delaware in 2006 under the name Norwell, Inc. In March 2018, Norwell, Inc. changed its name to Greenwich LifeSciences, Inc. The Company is developing a breast cancer immunotherapy focused on preventing the recurrence of breast cancer following surgery.

#### 2. Significant Accounting Policies

#### **Basis of Presentation**

The accompanying unaudited interim financial statements of the Company have been prepared in accordance with accounting principles generally accepted in the United States of America and the rules of the Securities and Exchange Commission and should be read in conjunction with the audited financial statements and notes thereto of the Company contained elsewhere herein.

In the opinion of management, all adjustments, consisting of normal recurring adjustments, necessary for a fair presentation of financial position and the results of operations for the interim periods presented have been reflected herein. The results of operations for the interim periods are not necessarily indicative of the results to be expected for the full year. Notes to the financial statements that would substantially duplicate the disclosures contained in the audited financial statements of the Company for the years ended December 31, 2020 and 2019 as reported in the Company's Form 10-K have been omitted.

#### Basic and Diluted Loss per Share

As of September 30, 2021 and 2020, the Company has common stock equivalents related to underwriter warrants outstanding to acquire 100,870 shares of the Company's common stock.

As of September 30, 2021 and 2020, the Company has no common stock equivalents related to convertible preferred stock issued and outstanding.

The following table sets forth the computation of basic and diluted net loss per common share for the periods indicated:

|   |            | Nine Months Ended September 30, |           |  |  |
|---|------------|---------------------------------|-----------|--|--|
|   | 2021       |                                 | 2020      |  |  |
| Basic and diluted net loss per share calculation:             |            |                                 |           |  |  |
| Net loss, basic   | (2,209,87) | 1)                              | (711,936) |  |  |
| Change in fair value of warrants                              | -          | -                               | _         |  |  |
| Net loss, diluted   | (2,209,87) | 1)                              | (711,936) |  |  |
| Weighted average common shares outstanding, basic and diluted | 12,826,249 |                                 | 8,628,958 |  |  |
| Net loss per common share, basic and diluted                  | \$ (0.1)   | 7) \$                           | (0.08)    |  |  |

#### 3. Related Party Transactions

Unreimbursed expenses have been accrued and incurred by management, which total \$159,274 as of September 30, 2021 and \$59,367 as of December 31, 2020. Between January 1, 2021 and March 15, 2021, the Company paid off the remaining related party loans of \$155,154 and \$120,000 to Snehal Patel and the Kenneth Hallock and Annette Hallock Revocable Trust, respectively.

#### 4. Commitments and Contingencies

#### License Obligation, Legal Expenses, and Manufacturing Agreements

The Company entered into an exclusive license agreement with The Henry M. Jackson Foundation ("HJF") in April 2009, as amended, pursuant to which it acquired exclusive marketing rights to GP2, the Company's product candidate. In consideration for such licensed rights, the Company issued HJF 202,619 shares of the Company's common stock valued at \$0.267 per share, which is amortized over 15 years at \$3,607 per year. Pursuant to the exclusive license agreement, the Company is required to pay an annual maintenance fee, milestone payments and royalty payments based on sales of GP2 and to reimburse HJF for patent expenses related to GP2. The Company currently depends on third-party contract manufacturers for all required raw materials, active pharmaceutical ingredients, and finished product candidate for the Company's clinical trials.

The Company paid HJF an aggregate total of \$434,732 in July 2021 related to annual maintenance fees and reimbursement of patent expenses. Accounts payable includes accrued patent and license obligations to HJF, including accrued interest, plus accrued expenses for manufacturing of GP2 for the upcoming Phase III clinical trial, which total \$295,845 as of September 30, 2021 and \$710,971 as of December 31, 2020.

#### Legal Proceedings

From time to time, the Company may be involved in disputes, including litigation, relating to claims arising out of operations in the normal course of business. Any of these claims could subject the Company to costly legal expenses and, while management generally believes that there will be adequate insurance to cover different liabilities at such time the Company becomes a public company and commences clinical trials, the Company's future insurance carriers may deny coverage or policy limits may be inadequate to fully satisfy any damage awards or settlements. If this were to happen, the payment of any such awards could have a material adverse effect on the results of operations and financial position. Additionally, any such claims, whether or not successful, could damage the Company's reputation and business. The Company is currently not a party to any legal proceedings, the adverse outcome of which, in management's opinion, individually or in the aggregate, could have a material adverse effect on our results of operations or financial position.

#### 5. Stockholders' Equity

As of September 30, 2021, 599,493 shares of the 908,242 shares of the common stock grant had vested at approximately \$1,348,859 value and 308,749 shares remain unvested and unrecognized at approximately \$694,685 value. An aggregate of 220,068 shares of common stock were vested at approximately \$495,153 value in January through September 2021 in consideration for services rendered.

On January 29, 2021, in connection with our December 2020 follow-on offering, the underwriter exercised its option to purchase 70,000 additional shares of common stock at the public offering price of \$40.00 per share for gross proceeds of \$2,800,000 and net proceeds of \$2,548,000, after deducting underwriting discounts and commissions and offering expenses borne by the Company, which totaled \$252,000.

#### Warrants

At September 30, 2021, outstanding underwriter warrants to purchase shares of common stock accounted for as equity or liabilities were as follows with an aggregate intrinsic value as of September 30, 2021 of \$3,940,991 based on the September 30, 2021 closing share price of \$39.07:

| Shares Underlying<br>Outstanding | Exercise             |        | Expiration          |
|----------------------------------|----------------------|--------|---------------------|
| Warrants                         | Price <sup>(1)</sup> |        | Date <sup>(1)</sup> |
| 100,870                          | \$                   | 7.1875 | September 24, 2025  |
| 100,870                          |                      |        |                     |

(1) The underwriter warrants are exercisable at any time and from time to time, in whole or in part, during a period commencing March 24, 2021 and expiring September 24, 2025. The exercise price of the warrants is \$7.1875 per share or \$6.9718 per share if the warrants are exercised for cash within the first six months of the period in which they are exercisable.

#### 6. Subsequent Events

On October 19, 2021, the underwriter warrants were partially exercised resulting in the issuance of 80,696 shares of common stock and gross proceeds to the Company of \$562,596. As of October 19, 2021, warrants to purchase 20,174 shares of common stock remain outstanding.

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### Forward-Looking Statements

This Quarterly Report on Form 10-Q includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act") and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). All statements other than statements of historical facts contained in this Quarterly Report, including statements regarding the future financial position, business strategy and plans and objectives of management for future operations, are forward-looking statements. The words "believe," "may," "will," "estimate," "continue," "anticipate," "intend," "should," "plan," "expect," and similar expressions, as they relate to us, are intended to identify forward-looking statements. We have based these forward-looking statements largely on current expectations and projections about future events and financial trends that we believe may affect our financial condition, results of operations, business strategy and financial needs. These forward-looking statements are subject to a number of risks, uncertainties and assumptions.

In addition, our business and financial performance may be affected by the factors that are discussed under "Risk Factors" in the Annual Report on Form 10-K for the year ended December 31, 2020, filed on March 31, 2021. Moreover, we operate in a very competitive and rapidly changing environment. New risk factors emerge from time to time and it is not possible for us to predict all risk factors, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements.

You should not rely upon forward-looking statements as predictions of future events. We cannot assure you that the events and circumstances reflected in the forward-looking statements will be achieved or occur. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements.

The following discussion and analysis is qualified in its entirety by, and should be read in conjunction with, the more detailed information set forth in the financial statements and the notes thereto appearing elsewhere in this Quarterly Report on Form 10-Q. This discussion should not be construed to imply that the results discussed herein will necessarily continue into the future, or that any conclusion reached herein will necessarily be indicative of actual operating results in the future. Such discussion represents only the best present assessment of our management.

#### Overview

We are a biopharmaceutical company that is developing GP2, an immunotherapy designed to prevent the recurrence of breast cancer following surgery. GP2 is a 9 amino acid transmembrane peptide of the HER2/neu protein, a cell surface receptor protein that is expressed in a variety of common cancers, including expression in 75% of breast cancers at low (1+), intermediate (2+), and high (3+ or over-expressor) levels. In a completed Phase IIb clinical trial led by MD Anderson Cancer Center, no recurrences were observed in the HER2/neu 3+ adjuvant setting after median 5 years of follow-up, if the patient received the 6 primary intradermal injections over the first 6 months. We are planning to commence a Phase III clinical trial shortly and are currently completing the last steps to release GP2 drug product and to open clinical sites.

To date, we have not generated any revenue and we have incurred net losses. Our net losses were approximately \$1.9 million and \$3.4 million for the years ended December 31, 2020 and 2019, respectively and \$2.2 million and \$0.7 million for the nine months ended September 30, 2021 and 2020.

Our net losses have resulted from costs incurred in developing the drug in our pipeline, planning and preparing for clinical trials and general and administrative activities associated with our operations. We expect to continue to incur significant expenses and corresponding increased operating losses for the foreseeable future as we continue to develop our pipeline. Our costs may further increase as we conduct clinical trials and seek regulatory approval for and prepare to commercialize our product candidate. We expect to incur significant expenses to continue to build the infrastructure necessary to support our expanded operations, clinical trials, commercialization, including manufacturing, marketing, sales and distribution functions. We will also experience increased costs associated with operating as a public company.

#### Results of Operations for the Three Months Ended September 30, 2021 and 2020

#### Research and Development Expenses

Research and development expenses increased by \$499,065, or 316%, to \$657,096 for the three months ended September 30, 2021 from \$158,031 for the three months ended September 30, 2020. The increase was primarily the result of an increase in compensation and manufacturing and clinical expenses.

#### General and Administrative Expenses

General and administrative expenses increased by \$110,756, or 112%, to \$209,590 for the three months ended September 30, 2021 from \$98,834 for the three months ended September 30, 2020. The increase was primarily the result of an increase in costs for raising capital.

#### Results of Operations for the Nine Months Ended September 30, 2021 and 2020

#### Research and Development Expenses

Research and development expenses increased by \$1,036,881, or 226%, to \$1,495,607 for the nine months ended September 30, 2021 from \$458,726 for the nine months ended September 30, 2020. The increase was primarily the result of an increase in compensation and manufacturing and clinical expenses.

#### General and Administrative Expenses

General and administrative expenses increased by \$471,920, or 186%, to \$725,130 for the nine months ended September 30, 2021 from \$253,210 for the nine months ended September 30, 2020. The increase was primarily the result of an increase in costs for raising capital.

#### **Liquidity and Capital Resources**

Since our inception in 2006, we have devoted most of our cash resources to research and development and general and administrative activities. We have not yet achieved commercialization of our product and have a cumulative net loss from our operations. We will continue to incur net losses for the foreseeable future. Our financial statements have been prepared assuming that we will continue as a going concern.

We will require additional capital to meet our long-term operating requirements. We expect to raise additional capital through the sale of equity and/or debt securities; however, there is no assurance that we will be successful at raising additional capital in the future. If our plans are not achieved and/or if significant unanticipated events occur, we may have to further modify our business plan, which may require us to raise additional capital. As of September 30, 2021 and December 31, 2020, our principal source of liquidity was our cash, which totaled \$28,905,993 and \$28,660,375, respectively, and additional loans and accrued unreimbursed expenses from related parties. Historically, our principal sources of cash have included proceeds from the sale of common stock and preferred stock and related party loans. Our principal uses of cash have included cash used in operations. We expect that the principal uses of cash in the future will be for continuing operations, funding of research and development, including our clinical trials, and general working capital requirements.

#### Cash Flow Activities for the Nine Months Ended September 30, 2021 and 2020

We incurred net losses of \$2,209,871 and \$711,936 during the nine month periods ended September 30, 2021 and 2020, respectively. The increase was primarily the result of an increase in compensation, manufacturing and clinical trial expenses, and costs for raising capital.

#### Operating Activities

Net cash used in operating activities was \$2,027,228 for the nine months ended September 30, 2021 and \$0 for the nine months ended September 30, 2020.

#### Investing Activities

We did not use or generate cash from investing activities during the nine months ended September 30, 2021 and September 30, 2020.

#### Financing Activities

We used and generated cash netting a total of \$2,272,846 from financing activities during the nine months ended September 30, 2021 and \$6,207,502 from financing activities during the nine months ended September 30, 2020.

#### **Off-Balance Sheet Arrangements**

As of September 30, 2021, we did not have any off-balance sheet arrangements as described by Item 303(a)(4) of Regulation S-K.

#### **Critical Accounting Policies**

#### Stock-Based Compensation

Compensation expense related to warrants and stock granted to employees and non-employees is measured at the grant date based on the estimated fair value of the award and is recognized on a straight-line basis over the requisite service period. Forfeitures are recognized as a reduction of stock-based compensation expense as they occur. Stock-based compensation expense for an award with a performance condition is recognized when the achievement of such performance condition is determined to be probable. If the outcome of such performance condition is not determined to be probable or is not met, no compensation expense is recognized and any previously recognized compensation expense is reversed.

#### **Recent Accounting Pronouncements**

We have evaluated the following recent accounting pronouncements through the date the financial statements were issued and filed with the SEC and believe that none of them will have a material effect on our financial statements:

In February 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2016-02, "Leases: Topic 842" ("ASU 2016-02"), to supersede nearly all existing lease guidance under GAAP. The guidance would require lesses to recognize most leases on their balance sheets as lease liabilities with corresponding right-of-use assets. ASU 2016-02 is effective for the Company in the first quarter of its fiscal year ending December 31, 2019 using a modified retrospective approach with the option to elect certain practical expedients. The Company has no material leases, thus the adoption of ASU 2016-02 will have no material impact on the Company's financial statements.

In May 2016, the FASB issued ASU 2016-12, Revenue from Contracts from Customers (Topic 606): Narrow-Scope Improvements and Practical Expedients. The amendments in this update affect the guidance in ASU 2014-09. The core principle of the guidance in Topic 606 is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The amendments in ASU 2016-12 do not change the core principle of the guidance in Topic 606, but instead affect only the narrow aspects noted in Topic 606. Topic 606 became effective for the Company on December 1, 2018. The Company has no revenue, thus the adoption of ASU 2016-12 will have no material impact on the Company's financial statements.

In June 2018, the FASB issued ASU 2018-07, "Compensation-Stock Compensation (Topic 718): Improvements to Nonemployee Share-Based Payment Accounting," which modifies the accounting for share-based payment awards issued to employees. ASU 2018-07 is effective for us for annual periods beginning January 1, 2019. The Company evaluated ASU 2018-07 and determined that the adoption of this new accounting standard did not have a material impact on the Company's financial statements.

#### JOBS Act

On April 5, 2012, the JOBS Act was enacted. Section 107 of the JOBS Act provides that an "emerging growth company" can take advantage of the extended transition period provided in Section 7(a)(2)(B) of the Securities Act of 1933, as amended ("Securities Act") for complying with new or revised accounting standards. In other words, an "emerging growth company" can delay the adoption of certain accounting standards until those standards would otherwise apply to private companies.

We have chosen to take advantage of the extended transition periods available to emerging growth companies under the JOBS Act for complying with new or revised accounting standards until those standards would otherwise apply to private companies provided under the JOBS Act. As a result, our financial statements may not be comparable to those of companies that comply with public company effective dates for complying with new or revised accounting standards.

Subject to certain conditions set forth in the JOBS Act, as an "emerging growth company," we intend to rely on certain of these exemptions, including, without limitation, (i) providing an auditor's attestation report on our system of internal controls over financial reporting pursuant to Section 404(b) of the Sarbanes-Oxley Act and (ii) complying with any requirement that may be adopted by the Public Company Accounting Oversight Board ("PCAOB") regarding mandatory audit firm rotation or a supplement to the auditor's report providing additional information about the audit and the financial statements, known as the auditor discussion and analysis. We will remain an "emerging growth company" until the earliest of (i) the last day of the fiscal year in which we have total annual gross revenues of \$1.07 billion or more; (ii) the last day of our fiscal year following the fifth anniversary of the date of the completion of our initial public offering; (iii) the date on which we have issued more than \$1 billion in nonconvertible debt during the previous three years; or (iv) the date on which we are deemed to be a large accelerated filer under the rules of the SEC.

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Not applicable.

#### ITEM 4. CONTROLS AND PROCEDURES

#### **Evaluation of Disclosure Controls and Procedures**

We maintain "disclosure controls and procedures," as defined in Rule 13a-15(e) and Rule 15d-15(e) under the Exchange Act that are designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is accumulated and communicated to our management, including our principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure.

Our management, with the participation of our principal executive officer and principal accounting and financial officer, has evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act), as of the end of the period covered by this Quarterly Report on Form 10-Q. Based on such evaluation, our principal executive officer and principal accounting and financial officer has concluded that as of September 30, 2021, our disclosure controls and procedures were not effective as of such date as a result of material weaknesses in our internal control over financial reporting due to inadequate segregation of duties within account processes due to limited personnel and insufficient written policies and procedures for accounting, IT and financial reporting and record keeping. Under the direction of our principal executive officer and principal financial and accounting officer, we are developing a plan to remediate the material weaknesses.

#### **Changes in Internal Control over Financial Reporting**

There was no change in our internal control over financial reporting during our most recent fiscal quarter that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### **Limitations on Effectiveness of Controls and Procedures**

Our disclosure controls and procedures are designed to provide reasonable assurance of achieving their objectives as specified above. Management does not expect, however, that our disclosure controls and procedures will prevent or detect all errors and fraud. Any control system, no matter how well designed and operated, is based upon certain assumptions and can provide only reasonable, not absolute, assurance that its objectives will be met. Further, no evaluation of controls can provide absolute assurance that misstatements due to error or fraud will not occur or that all control issues and instances of fraud, if any, within the Company have been detected.

#### PART II. OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS

From time to time, we may be subject to litigation and claims arising in the ordinary course of business. We are not currently a party to any material legal proceedings and we are not aware of any pending or threatened legal proceeding against us that we believe could have a material adverse effect on our business, operating results, cash flows or financial condition.

#### ITEM 1A. RISK FACTORS

There have been no material changes from the risk factors disclosed in our Form 10-K for the year ended December 31, 2020.

#### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None.

#### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None

#### ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

#### ITEM 5. OTHER INFORMATION

None.

#### ITEM 6. EXHIBITS

| Exhibit<br>Number | Description of Exhibit   |
|-------------------|--|
| 31.1              | Certification of Chief Executive Officer and Principal Financial and Accounting Officer required by Rule 13a-14(a)/15d-14(a) under the Exchange Act.   |
| 32.1              | Certification of Chief Executive Officer and Principal Financial and Accounting Officer pursuant to 18 U.S.C Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 101.INS           | Inline XBRL Instance Document  |
| 101.SCH           | Inline XBRL Taxonomy Extension Schema  |
| 101.CAL           | Inline XBRL Taxonomy Extension Calculation Linkbase  |
| 101.LAB           | Inline XBRL Taxonomy Extension Labels Linkbase   |
| 101.PRE           | Inline XBRL Taxonomy Extension Presentation Linkbase   |
| 101.DEF           | Inline XBRL Taxonomy Extension Definition Linkbase   |
| 104               | Cover Page Interactive Data File - the cover page from the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2021 is formatted in Inline XBRL                           |
|                   | 13   |

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

GREENWICH LIFESCIENCES, INC.

November 15, 2021

By: /s/Snehal Patel

Snehal Patel

Chief Executive Officer (Principal Executive Officer and Principal Accounting and Financial Officer)

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## Certification of Chief Executive Officer and Principal Financial and Accounting Officer of Greenwich LifeSciences, Inc. Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

#### I, Snehal Patel, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Greenwich LifeSciences, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d)-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures, and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

November 15, 2021

/s/ Snehal Patel
Snehal Patel,

Chief Executive Officer

(Principal Executive Officer and Principal Financial and Accounting Officer)

## Statement of Chief Executive Officer and Principal Financial and Accounting Officer Pursuant to Section 1350 of Title 18 of the United States Code

Pursuant to Section 1350 of Title 18 of the United States Code as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned, Snehal Patel, the Chief Executive Officer and Principal Financial and Accounting Officer of Greenwich LifeSciences, Inc. (the "Company"), hereby certifies that based on the undersigned's knowledge:

- 1. The Company's quarterly report on Form 10-Q for the period ended September 30, 2021 (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

November 15, 2021 /s/ Snehal Patel

Snehal Patel

Chief Executive Officer

(Principal Executive Officer and Principal Financial and Accounting Officer)